



Kewaunee County
FINANCE & PUBLIC PROPERTY COMMITTEE MEETING
AGENDA

February 15, 2022 4:30 p.m.

Kewaunee County Administration Center, 810 Lincoln Street, Kewaunee, WI 54216
Conference Room

1. Call to Order
2. Roll Call
3. Approval of February 15, 2022 Finance Agenda
4. Approval of February 4, 2022 Finance Committee Minutes
5. Public Comment
6. Approval of Truck Chassis Purchase
7. Such Other Matters as Authorized by Law
8. Next Meeting; March 4, 2022
9. Adjournment

Office of
KEWAUNEE COUNTY HIGHWAY COMMISSION
E4280 County Road F
Kewaunee, WI 54216

Todd L. Every
Commissioner

Telephone: (920) 388-3707
Fax: (920) 388-0713

every.todd@kewauneeco.org

To: Finance Committee
From: Highway and Solid Waste Committee and Todd Every, Highway Commissioner
Date: February 4, 2022
R.E.: **Second** Tri Axle Truck Chassis Purchase

Background

In December, staff requested proposals for the purchase of a new tri axle truck chassis. Three vendors submitted proposals for the chassis and extended warranty.

The lowest responsible proposal came from Truck Country of Wisconsin, Inc. for the 2023 Freightliner 114SD truck chassis. Prior to County Board approval, we were notified about parent company surcharges and lack of build slots in 2022 due to computer chip shortages. We were notified our order would not be built until the first quarter of 2023. County Board approved the chassis order in December.

This is a long lead time on chassis manufacturing. Staff and the Highway and Solid Waste Committee have discussed securing another line slot for a future chassis. This would shorten delivery time for our next chassis, scheduled in 2024. Staff contacted Truck Country to see if they would honor the current chassis pricing. Truck Country indicated they would honor the current pricing if another chassis was ordered in early 2022. Please see the attached email confirming the pricing.

As a reminder, according to the Truck Country sales representative, if computer chip production increases and are more available, chassis production rates may increase. If delivery takes place sooner and/or production year changes, final pricing could be reduced.

Financial Impact

Funds to purchase the truck chassis are/will be available from the Highway Department Internal Service Fund.

Total costs for the truck are not paid all in one payment. The truck chassis is paid for when the chassis is delivered. Truck equipment costs are paid after the equipment is installed. The truck chassis warranties do not start until after the truck is complete and put into service.

Pricing Information – 12/21/21 Purchase

\$120,750 (Chassis) 2023

\$ 2,950 (Extended Warranty)

\$123,700 Truck Purchase Total (Original Bid Recommendation)

\$ 2,000 (Model Year Change) 2024

\$ 2,900 (Daimler Surcharge)

\$128,600 TOTAL COST

Recommendation

The Highway and Solid Waste Committee and staff recommend a motion to approve purchasing one new 2024 Freightliner 114SD truck chassis and extended engine warranty from Truck Country of Wisconsin, Inc. for \$128,600 and to forward this information to the County Board for approval.

Re: Kewaunee Truck Chassis Order

Todd Every <every.todd@kewauneeeco.org>

Wed 12/22/2021 9:57 AM

To: Jay Szymanski <jayszymanski@truckcountry.com>

Cc: Mike Lardo <lardo.mike@kewauneeeco.org>

Yes. That day works for me.

Thanks.

Todd Every

Highway Commissioner

Kewaunee County Highway Department

E4280 CTH F

Kewaunee, WI 54216

(920) 388-3707

every.todd@kewauneeeco.org

From: Jay Szymanski <JaySzymanski@truckcountry.com>

Sent: Wednesday, December 22, 2021 9:54 AM

To: Todd Every <every.todd@kewauneeeco.org>

Cc: Mike Lardo <lardo.mike@kewauneeeco.org>

Subject: RE: Kewaunee Truck Chassis Order

We can get together after the 1st and sign the order for early 2023 build. I have a line slot saved for you. Would January 12th around 11:30 am work for you? I'm out of town the first week of January.

If you would like a second unit and I'm notified in early 2022, we would hold the current price.

Have a Merry Christmas and Happy New Year.

Thank you,

JAY SZYMANSKI / Sales Executive

2401 Progress Way

Kaukauna Wi 54130

Office 800-236-5271 | Cell 920-680-5219

www.truckcountry.com



From: Todd Every <every.todd@kewauneeeco.org>

Sent: Wednesday, December 22, 2021 9:21 AM
To: Jay Szymanski <JaySzymanski@truckcountry.com>
Cc: Mike Lardo <lardo.mike@kewauneeco.org>
Subject: Kewaunee Truck Chassis Order

This message was sent from outside the company. Use caution when opening links or attachments.

Good Morning Jay,

As per our conversation last night, Kewaunee County did approve the purchase of the 2024 Freightliner chassis per your bid. You indicated you would save the production slot in early 2023.

If we can set up a time to sign the sales order after 1/3/22, that would be great. But if needed, I am available the remainder of today and early Thursday morning before heading out on vacation.

Lastly, if Kewaunee County would want to purchase another chassis in early 2022, would your current bid pricing change?

Let me know if you have any questions.

Happy holidays!

Todd Every

Highway Commissioner
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