

Business Development Loan Program

The Business Development Loan Program (BDLP) is a flexible source of supplemental “gap financing” for businesses locating or expanding in Kewaunee County. The BDLP provides an additional source of funds when others have been exhausted and can even increase private lender interest by reducing their exposure.

Program Goals

The Business Development Loan Program is based on job creation/retention or tax base creation. It offers a dollar for dollar match on financing for eligible projects with the goals of:

- Job creation & retention
- Tax base creation
- Encouraging new private investment
- Maintaining and expanding existing business
- Attracting desirable new business
- Implement County economic goals & objectives
- Promote a mix of diverse job opportunities
- Develop modern technology

- Encourage safe & healthy work environments

General Requirements

To be eligible for funding, a proposed project must meet all of the following general requirements:

Financial & Business Feasibility

The applicant must demonstrate that the proposed project is viable and that the business will have the economic ability to repay the funds.

Job Creation/Retention, or Property Value Increase

At least one full-time equivalent position must be created for every \$50,000 of program funds requested, or increase of property value of 100% of funds requested.

Compliance with Applicable Laws

Applicants shall comply with all applicable local, state, and federal laws and codes.

Project Completion

Projects shall be completed within 24 months from the date of the loan approval.

Other Requirements May Apply

For more information, please call the Kewaunee County Finance Director at (920) 388-7110.

Eligible Activities

Acquisition of land, buildings, and fixed equipment.

Site preparation and construction or reconstruction of buildings or installation of fixed equipment.

Clearance, demolition, removal, or rehabilitation of buildings and improvements.

Payment of assessments for sewer, water, street, and other public utilities assessments.

Working Capital (money available to a company for day-to-day operations).

Ineligible Activities

Refinancing or consolidating of existing debt.

Routine maintenance.

Feasibility studies, marketing studies or other soft costs.

Specialized equipment not essential to the business operation.

Expenditures prior to loan approval.

PROGRAM BENEFITS

- Provide “gap financing” to fill voids in conventional financing and help a project located in the county to move forward.
- The ability to defer interest and/or principal during the implementation period of the loan (if merited).
- All of the proceeds are reinvested into your community to help others.

TERMS & CONDITIONS

Loan Amount

Based on job creation and retention, or property value increases.

Interest rate

Negotiable. Routinely prime plus .5% to 1.0%, but no more than a comparable bank rate & no less than County investment earning rate.

Finance Terms

Working Capital.....7 year maximum
Equipment/Machinery.....10 year maximum
Real Estate.....10 year maximum
In any case, not longer than term of private financing.

Collateral

Personal guarantees are required.
Kewaunee County will also seek the best collateral position possible to ensure that BDLP funds are adequately secured.

Repayment

Monthly payments of principal and interest are required however, payments may be deferred at the outset of the loan period.

TIME LINE FOR BUSINESS DEVELOPMENT LOAN PROGRAM

- Send a complete application to the Finance Director.
- Review will be conducted by the Finance Director (up to 3-5 day time frame)
- Once all documentation is complete – the Loan Review Committee meeting will be scheduled. (up to 2 weeks)
- If approved at the committee meeting, it will be brought to the Finance Committee and then to the next County Board meeting for approval. (meetings are usually the 3rd Tuesday of each month)
- County prepares loan documents (up to 2 weeks)
- Close loan and issue check(s)

Contact information:

Kewaunee County Finance Director

(920) 388-7110
kunesh.paul@kewauneeco.org

Other Resources:

Kewaunee County
Economic Development
Corporation
(920) 255-1661
www.KCEDC.org

Kewaunee

County

Business

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